MEGAN BARRY, MAYOR DEPARTMENT OF FINANCE

METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

September 22, 2016

All Offerors on RFQ 944589, Construction Manager for Nashville Fairgrounds Improvements

Dear Offerors:

The Intent to Award a contract for this solicitation is rescinded. Information has surfaced that suggests additional clarifications are necessary before we finalize this award.

Pursuant to §4.12.040 - Competitive sealed proposals M.C.L., Discussion with Responsible Offerors and Revisions to Proposals (C):

As provided in the request for proposals and under regulations promulgated by the standards board, discussions may be conducted with responsible offerors who submit proposals determined to be reasonably susceptible of being selected for award for the purpose of clarification to assure full understanding of, and responsiveness to, the solicitation requirements. Offerors shall be accorded fair and equal treatment with respect to any opportunity for discussion and revision of proposals and such revisions may be permitted after submissions and prior to award for the purpose of obtaining best and final offers. In conducting discussions, there shall be no disclosure of any information derived from proposals submitted by competing offerors.

Additionally, pursuant to §R4.12.040.01 – Application:

The key element in determining advantageousness is the need for flexibility. The competitive sealed proposals method differs from competitive sealed bidding in two important ways:

- a) it permits discussions with competing offerors and changes in their proposals including price; and
- b) it allows comparative judgmental evaluations to be made when selecting among acceptable proposals for award of the contract.

The solicitation is to resume with <u>all</u> offerors as a <u>new</u> round. All previous rounds remain active as we seek an award that is in the best interests of Metro. Since this is a resumption of a solicitation, this is an active procurement and all requests for information are stayed until award. Terri Troup will issue a new round seeking additional information and permitting renewed and altered submissions on clarifications as requested in the new round(s).

Scores will be altered for evaluation criteria where new round clarifications are requested.

Respectfully,

Jeff L. Gossage C.P.M., CPPB Chief Procurement Officer

Metropolitan Government of Nashville & Davidson County

Cc: Procurement files